



Leasing: Stone Mill Office Park:
Hockessin DE



Sub-lease
Wilmington CBD



Sub-lease
Wilmington CBD



Office/ Retail Leasing:
Montchannin Mills
Montchannin. DE



Sale: Land/ Development
Park Stream Medical Center: Rt -4



Leasing: Hockessin



Sale: 20,000
Sq-ft +/-
Wilmington:



Sold: Office, 7000 Sq-ft +/-
Kirkwood Hwy



Sold: Mixed Use
Office, Retail,
Warehouse
Elsm. Pk



Sold: Burkholder School



Leased:
Children First
Preschool: Hockessin



Sold: City Block minus 1
21 Apt Units
+ shell.



Mid City Camera

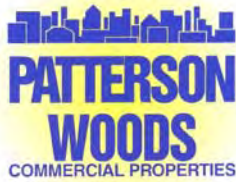
1st Sale: Mixed Use:
Retail/ Residential

Harold Daniel (Dan) Leshar
Patterson Woods Commercial Properties
3801 Kennett Pike D-100
Greenville Center
Wilmington, Delaware 19807
Phone: 302-622-3520 email:
dlesher@pattersonwoods.com

...List it with Leshar!



Current listing as of 3/10/06



Harold Daniel (Dan) Leshner
Sales Associate

Licensed in: Delaware, Maryland, Pennsylvania
Licensed since 2002.

Organizations:

- Board Member: Commercial Industrial Realty Council (CIRC)
- Board Member: Claymont Renaissance Development Corporation (CRDC)
- Member: Tri-State Commercial Alliance
- Member: National Association of Realtors
- Member: Delaware Association of Realtors.
- Member: Brandywine Rotary



Experience
Real Estate

- Office Leasing/ Sub-leasing:** Landlord representation for multi-tenant office parks: (25,000-70,000 sq-ft) Tenant representation to 7,000 sq-ft.
- Office Sales:** (2,000-10,000 Sq-ft)
- Land/ Development Sales:** (Recorded approved medical office 17,000 sq-ft, industrial ~10 acres)
- Retail Leasing and Sales:** (2,000-20,000 sq-ft)
- Multi-Tenant Apartments:** (20+ Unit Complex)
- Mixed Use:** Residential/ Commercial Mix (multiple)
- Specialty uses:** Daycares , Churches to 20,000 sq-ft (multiple)

Education: University of Delaware: BS Chemical Engineer 1980

Additional Experience: 20 years of engineering experience including Sales, R+D (7 U.S. patents), Project Engineering and Project Management. Projects ranging from design of materials, components, and equipment, to installation of a 35,000 sq-ft manufacturing facility.

Services/Skills:

Sellers: (Listing)

Buyers: (Buyers/Tenant Representation)

Competitive Market Analyses (Highest, Best Use + Comps.)	Site selection requirements. Physical, Geography, Budget, Zoning Code (Preliminary).
Preparation of marketing materials including: Aerial Photos, Zoning Maps, CAD Dwgs. as appropriate.	Competitive Market Analysis: (Comps. Vacancy Analysis)
Local Exposure: PW Web-site, Premium Broker Web-Sites, Sign, Personal and Broker Networking. National and International Exposure through CORFAC® as appropriate.	Screening of standard computer, PW and personal database for prospect properties.
Mailing Lists	Confirmation of availability.
Prospect Qualification	Site demographics.
Property Presentation: (Tours)	Geographic location of competitors analysis. (SIC Codes)
Contract Negotiation	Scheduling and performing tours.
Preliminary contract / lease preparation	Preliminary CAD layout drawings.
Conduit to Specialists: Patterson Woods body of knowledge, Legal, Engineering, Financing Appraisal, Inspection, 1031, etc.	Conduit to Specialists: Patterson Woods body of knowledge, Legal, Engineering, Financing Appraisal, Inspection, 1031, etc.
	Preliminary contract / lease preparation .
Confidential Listing Services (Ask)	Proprietary Investment Analysis: (Ask)

OBJECTIVE: Deliver more **\$\$ VALUE \$\$** to clients throughout their process of buying, selling or leasing commercial real estate.

Call and ask how **Exclusive Buyer or Seller representation** for your project can bring more \$\$ Value \$\$ to you.
Office 302-622-3520: Email: dlesher@pattersonwoods.com